

## PRESS RELEASE

### ARDIAN TO SUPPORT SANTEDISCOUNT'S DEVELOPMENT

**Paris, May 4 2017** – Ardian, the independent private investment company, today announces a partnership with Santédiscount, the market-leading online health and beauty store in France. This partnership will see Ardian support the future development and growth of the company founded and majority owned by two pharmacists, joined by Loïc Lagarde who has led as Managing Director since 2014.

Founded in Toulouse in 2008, Santédiscount offers a wide range of low-cost products, with more than 25,000 product lines from 650 different pharmaceutical laboratories. Product quality and service levels have always been key to the approach and focus on the founders. The site offers customers guidance from a large team of qualified pharmacists who are able to help and advise customers on their online purchases by telephone, email and via social networks.

The support provided by Ardian Growth will enable the company to consolidate its product offering and build on the growth achieved by the founding team.

Loïc Lagarde, Managing Director of Santédiscount, stated: “Thanks to the trust placed in us by our partner laboratories, as well as the product expertise of our qualified pharmacists, we have positioned ourselves as one of the market leaders in online health and beauty products. We see Ardian as a partner who can help us grow our business and achieve our objectives.”

Romain Chiudini, Senior Investment Manager at Ardian Growth, added: “The quality of the management team at Santédiscount was the key factor in our decision to invest. The founders have demonstrated strong credibility and ambition, as well as a real capacity for execution in their growth.”

Laurent Foata, head of the Ardian Growth team, stated: “Our support of Santédiscount is fully in line with our policy of working with SMEs that show immense promise and have impressive experience, with a view to helping them accelerate their development and growth.”

## **ABOUT SANTEDISCOUNT**

Santédiscount is an online health and beauty retailer established in 2008 by two pharmacists from Toulouse. Guided by the principle that pharmaceutical products should be available online, Santédiscount's founders, together with Loïc Lagarde, previously a Strategy Associate at Google and now CEO at Santédiscount, have made every effort to place human beings at the centre of the web. Ever since it was founded, Santédiscount has pursued an ethical and sustainable e-commerce model that combines advice from pharmacists, high-quality products and an attractive pricing policy.

[www.santediscount.com](http://www.santediscount.com)

## **ABOUT ARDIAN**

Founded in 1996 and headed by Dominique Senequier, Ardian is an independent private investment firm that advises and/or manages \$60 billion of assets in Europe, North America and Asia. The company, which is majority-owned by its employees, has always placed entrepreneurial spirit at the heart of its approach and offers its international investors investment performance while participating in the growth of companies around the world. Ardian's investment philosophy is based on three pillars: excellence, loyalty and entrepreneurship.

Ardian relies on a solid international network, with more than 450 employees working in twelve offices in Paris, London, Frankfurt, Milan, Madrid, Zurich, New York, San Francisco, Beijing, Singapore, Jersey and Luxembourg. The company offers its 580 investors a diversified selection of funds covering the entire asset class, with Ardian Fund of Funds (primary, early secondary and secondary), Ardian Private Debt, Ardian Buyout (including Ardian Mid Cap Buyout Europe & North America, Ardian Expansion, Ardian Growth and Ardian Co-Investment), Ardian Infrastructure, Ardian Real Estate and Ardian Mandates.

[www.ardian.com](http://www.ardian.com)

## **LIST OF PARTIES INVOLVED**

Ardian: Laurent Foata, Romain Chiudini

Legal advisor Ardian: Dechert (Matthieu Grollemund, H el ene Parent, Rapha el Sendowski)

Audit: Grant Thornton (Marc Claverie, Cl ement Joachim)

Sant discount: Lo c Lagarde

Legal advisor Sant discount: Bieler & Franck (S bastien Franck)



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